



FOR IMMEDIATE RELEASE:

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Utiltyx Appoints Erik Leonard as VP of Sales & Business Development

*Industry Veteran Joins Utiltyx to Lead Growth and Innovation in
Global Tech Markets and Enhance 21st Century Electric Grid Protection*

Konda Ankireddyapalli, Founder & CEO of Utiltyx, expressed his excitement about Erik's appointment, stating, ***"We are thrilled to have Erik Leonard join our leadership team. His extensive experience and proven track record in driving revenue growth and fostering strategic partnerships will be invaluable as we continue to expand our grid security presence in the global technology market."***

Erik joins Utiltyx from Intel Corporation, where he served as the Sr. Director of AI Partnership Sales. At Intel, Erik led strategic engagements and collaborations with key AI start-ups, working with their executive teams to develop GTM strategies focused on large scale AI workloads running on top of Intel hardware and software at major cloud service providers like GCP, AWS, and Azure. Prior to his tenure at Intel, Erik held senior leadership positions at Polatis Photonics, Calient Optical, GE Energy Systems, and Narus. Erik has assisted in raising \$40M+ in venture capital for start-ups and has scaled and led sales teams at multiple start-ups that have been acquired. His extensive experience in global sales and business development, combined with his ability to thrive in adverse market conditions, makes him an invaluable addition to the Utiltyx team.

"I am incredibly honored to join Utiltyx, a company formed with a vision to transform how security is addressed, network models are visualized, and how grid data is leveraged," said Erik Leonard. ***"I look forward to working with the talented team of utility and security experts to deliver transformative network solutions to our customers. Together, we will achieve remarkable success and set new standards in network security."***

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Erik holds a professional certificate in Cloud Business Solutions from Intel and has completed various leadership and business courses from prestigious institutions such as the University of Phoenix, Marylhurst University, and Crotonville University. With over 25 years of experience in telecommunications, cloud networking, and intelligence security solutions, Erik is passionate about delivering cutting-edge technologies and solutions that enable customers to achieve their goals and transform their industries.

We are certain that Erik's extensive expertise and visionary leadership align perfectly with our mission to deliver cutting-edge solutions and drive innovation. His leadership will undoubtedly propel Utiltyx to new heights. Please join us in welcoming Erik Leonard to the Utiltyx family.

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About Utiltyx:

Utiltyx is a cutting-edge cyber security and data analytics software company with its roots in the USA and a prominent presence in India. With a mission to revolutionize the energy sector, Utiltyx integrates AI and ML technologies to offer proactive threat detection, safeguard utility assets, and ensure smooth power supply. The company's emphasis on research and development has led to the creation of state-of-the-art solutions that protect, optimize, and modernize utility infrastructure. Pioneering in the domain of OT Network Protection, Utiltyx seamlessly co-relates utility assets and offers tailored solutions for the unique challenges faced by energy providers globally. For more information, visit www.utiltyx.com.

